



Date: November 5, 2014

David Machost  
President  
Garrett Insurance

Dear David:

This letter is to commend both you and your services as my new insurance agent. For years I blindly took the advice of insurance agents and while many of them touted that they would provide me with excellent service, none really followed through with their promises. You, have done exactly this and more.

First, it is very onerous to change insurance agents and most of the time one glosses over the needs of insurance simply because it's a pain to gather the information. David, you made the process as simple and painless as possible. You requested several pieces of information and within a couple days you came back with a proposal.

Wow! The proposal included TWO major benefits I did not possess before Garrett Insurance. The first was an annual savings of over \$2500, with my home and auto, and the second is actually an INCREASE in current coverage, as there were holes protecting my most valuable assets.

The service did not stop there...David made sure to inform me that it was crucial to walk the home with a video recorder documenting not only the large, expensive items one would normally report, but also the incidentals, like toilet paper, that people forget to include on a loss, but add up just the same as the large items.

Any question I have is answered with thought and in a timely manner, reasons behind questions I may ask are thoroughly answered so I can understand the why's and how's of my personal policy, and lastly, David is a delight to meet with so I ask extra questions just to spend time with my friend!

Thank you David, for being above average, and taking the time with my family to make sure that in a crisis, all my bases are covered.

Sincerely,

Katie and 

Katie and Jason Sanders